

brillio



Product Development for ISVs

We help ISVs accelerate their journey by providing rich expertise and expert consulting

Guided by our design-led approach and accelerators, our product development services enable ISVs to uncover new business value by developing apps on the leading enterprise cloud marketplace. We navigate the intricacies of designing, developing, and deploying apps through the entire product development lifecycle spanning from strategy, design, engineering, roll-out and implementation.

WHAT IT CAN DO

- ☐ Improve time to market by 25%
- ☐ Provide expert guidance and consulting at all stages of product lifecycle
- ☐ Develop a focused vision and well-designed product strategy
- ☐ Simplify the product release cycle with extensive roadmap
- ☐ Streamline security review process



GOAL

Launch an App on AppExchange quickly with proper guidance and expert consulting



INTENDED USER

New and established Salesforce ISVs who want to accelerate their Journey with expert PXO services at all product lifecycle stages



PREREQUISITES

Executive sponsor who confirms business objectives and champions this initiative

Committed cross-functional resources for Salesforce rollout and on-going change management

HOW IT WORKS

Discover

- ☐ Alignment to business goals
- ☐ Business Model Canvas
- ☐ User Personas & Journey
- ☐ Product Vision Design Sprint

Define

- ☐ User Journey Mapping
- ☐ Design concept
- ☐ Information Architecture
- ☐ Visual Design Direction

Design

- ☐ High Fidelity Designs
- ☐ Architecture & Data Model
- ☐ Environment Setup
- ☐ Integration with APIs

Build

- ☐ Sprint- based dev Cycle
- ☐ Security Check
- ☐ Sprint Planning
- ☐ DevOps Setup

Launch

- ☐ Training Sessions
- ☐ AppExchange Listing
- ☐ Trial force Setup
- ☐ Post launch support